

RFI-DICTIONARY			
	KATEGORIE	FRAGE	ANSWER
	Allgemein	Company Name and Adress	Berger Logistik GmbH, Bahnhofplat 1, 6300 Woergl, AUSTRIA
	Allgemein	Individuals who have management control of the company /Geschäftsführer	Markus Ley -> CEO, Christoph Hackl -> CFO,
	Allgemein	Company ownership structure	50% Berger Beteiligungs GmbH, 50% Red Bull GmbH
	Allgemein	Year of Company Foundation	1961
	HR	Current number of employees	168 employes and 104 drivers
	Allgemein	Company website	www.berger-logistik.com
	Quality, IT	ISO 9001 Link	ISO 9001
	Quality, IT	ISO 14001 Link	ISO 14001
	Quality, IT	IFS Link	IFS Logistics
	Quality, IT	SQAS Link	SQAS
	Quality, IT	AEO Link	AEO
	Quality, IT	SMETA (Sedex) Link	SMETA
	Quality, IT	EcoVadis Gold Standards	EcoVadis
	BCL	Annual revenue of your company's warehouses	2018: 30 Mil. € in Erfurt, Germany 2019: 2020:
	Leistungsspektrum	What is your main business sector?	Road Transport in the European Union
	Leistungsspektrum	Who are your top 3 clients from consumer goods	Nestle, Unliver, Procter & Gamble
	Fuhrpark	Are your driver employed by you, self employed or via agencies	Our drivers are employed at our company
	Quality, IT	Do you currently supply customers with Management Reports / KPI's / Metrics or have the capability to provide if requested?	Yes, we are able to provide weekly KPI and Quality checks
	Quality, IT	If yes, in whcih level of details? (please describe how you gather KPIs and how you report them?)	Our main data source is our electronic track and trace system
	Leistungsspektrum	Which kind of Key Account structure is your company providing?	We have dedicated Key Account Managers for all major operations
	Fuhrpark	How many trucks do you have at your disposal?	65
	Fuhrpark	How many standard trailers do you have at your disposal?	340
	Seefracht, Intermodal	How many containers does your company own?	0
	BCL	How many warehouses does your company operate across europe?	1: in Erfurt, Germany
	Leistungsspektrum	What share of road operations is assigned to subcontractors?	70%
	Fuhrpark	How do you select and manage your subcontractors? Describe the organization and procedure framework behind this	internal audit processes, Scope: Technical trucks details, financial health, insurance, alignment with local and EU regulations, ethical values
	Quality, IT	Please give description of the system functionality you provide i.e., tracking, on-line inventory viewing, purchase order management, etc.	electronic track and trace system, (T&T) Order Management according Customers instructions and details (i.e. EDI). We have already implemented a detailed procedure and description of regulations (shipment details, loading devides, invoicing, claim management, KPI, etc.)
	Quality, IT	Do you currently use EDI (electronic data interchange) bookings?	We are able to support electronic data interchange via our open source, state of the art transport management system
	Finanzen	How do you currently submit invoices to customers?	Electronical
	HR	Total number of employees 2020	324
	HR	Total number of employees 2017	274
	HR	Total number of employees 2016	294
	HR	Total number of employees 2015	267
	Fuhrpark	Revenue of subcontractors	2017: 30 Mill € 2016: 28 Mill € 2015: 27 Mill €
	Leistungsspektrum	Top 3 main industries served	Our main industry secors we serve are: Beverage Industry, Food Industry and Chemistry Industry
	Leistungsspektrum	Key clients within the Beverage industry	Red Bull, Nestle, AB InBev
	Finanzen	Net Profits	2015: 2,7 Mill € 2016: 3,02 Mill € 2017: 3,17 Mill € 2018:
	Finanzen	Revenue planned for investment in new vehicles / trucks / tailers in %	5%

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	Quality, IT	What is your safety record	99%
	Finanzen	Has your company filed for bankruptcy protection in the past 5 years?	No
	Seefracht, Intermodal	Amount of container handled per year 2017	35.000 TEU (20' containers)
	Leistungsspektrum	Key Clients within the lumber and wood industry	Binder Holz, Pfeifer Holz
	Leistungsspektrum	How many FTL truck loads has your company handled?	2016:137.000 2017:142.000 2018:140.000
	Fuhrpark	Main 5 carriers used	SC Zaman Transport, Auto Lidalex, Transilv, Transbud, Kaletka
	HR	Spoken Languages in your Company, Specify other	Serbian, Russian, Polish, Turkish, Bulgarian, Romenian, Czech
	Fuhrpark	How often are your drivers trained?	According to the Austrian Law. Furthermore, our Berger Academy offers further training for truck drivers, on a continuous basis, as well as whenever a relevant regulation comed into force
	Fuhrpark	What are the contents of the trainings?	C95 – Initial qualification and further training, which includes: improving efficient driving behaviour, Brake and safety technology, Economic driving style (optimising fuel consumption), Load securing, Regulations for commercial transport, Labour and social welfare regulations, Health, transport and environmental safety
	Fuhrpark	Who is instructing the training	We conduct the training, via the Berger Drivers Academy
	Fuhrpark	What mechanims to increase safetfy and decrease robberies	Additional services to be charged extra; Rear door lock installation (Keys are in Avenches and in the unloading places), Geofencing, Convoy driving – Break times - Parking, Weekend time for Monday orders, GPS live tracking of pallets, Private investigator arrangement, Fridge/Box Trailer implementation for the whole year. These measures are implemented and monitorized by fleet management, dispatchers and the drivers. These measures are however known to NESTLE and NESPRESSO
	BCL	What is the pallet space in your own warehouses	16690
	ID-Nummern	Transporeon ID	221777
	Fuhrpark	Amount of trucks provided by your subcontractors	250
	Fuhrpark	What percentage of your company drivers have vertificates allowing them to transport ADR goods?	100%
	Finanzen	3535	30%
	Fuhrpark	What is the average age of your fleet (own / subcontracted)?	2 years
	Fuhrpark	Share of Euro 5 Trucks in your subcontractor fleet	20%
	Fuhrpark	Share of Euro 5 Trucks in your own fleet	0%
	Quality, IT	Do you have a company-wide HSQE policy in place?	Yes
	Quality, IT	Does your company have a SCR (Social Corporate Responsibility) policy in place?	Yes
	Leistungsspektrum	List your top 5 competitors	LKW Walter, Transped, Quehenberger, Sirl, Fercam
	Quality, IT	Please describe various links you are able to offer.	SAP connection, personalised links to our transport management system
	Quality, IT	Share of "on time delivery" performance to customer?	96%
	Leistungsspektrum	Which countries in Europe do you consider your main market(s)?	Austria, Switzerland, Germany, Italy, France
	Fuhrpark	What is your average fuel consumption (in litres/100 kg)	30,52
	Finanzen	Firmenbuchnummer	FN184194z - Landesgericht Innsbruck
	HR	What is your minimum hiring age?	15 for an apprenticeship 18 normally
	Leistungsspektrum	What per cent of your business is in: Automotive?	
	Leistungsspektrum	What per cent of your business is in: Food?	
	Leistungsspektrum	What per cent of your business is in: Chemicals?	
	Leistungsspektrum	What per cent of your business is in: Electronics	
	Leistungsspektrum	What per cent of your business is in: Building	
	Leistungsspektrum	What per cent of your business is in: Furniture?	
	HR	average years of service of all our employees	5 to 7
	Fuhrpark	days of safety training for drivers	2

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	Quality, IT	Do you have a Continuous Improvement Program (CIP) in place ? (KVP)	Yes
	Quality, IT	Please provide details of your Continuous Improvement Program	All problems are reported to the Quality Team. They are listed and discussed according to a specific proces with the operational and specialists.
	Fuhrpark	accidents per 1 mio km's?	0
	Fuhrpark	What percentage of your trucks can measure loadweight and axleweight through an on board computer ?	100%
	Fuhrpark	What percentage of your loads is parked in "Secure Areas" during driver resting time ?	95%
	Fuhrpark	How many incidents of theft per 1.000 shipments did you have during last year ?	0, only some cuts in the courtain side
	Fuhrpark	What percentage of your curtainsided equipment are XL certified ?	100%
	Fuhrpark	What percentage of your drivers staff completed an Eco-driving training in 2017?	100%
	Finanzen	Total turnover / Umsatz:	2016: 150 Mio 2017: 155 Mio 2018: 160 Mio 2019: 178 Mio
	Fuhrpark	number of frozen truck-trailers (trailers from 3.2 NOT included)	0, only at request
	Fuhrpark	number of temperature controlled truck-trailers (active temperature management +4 to +8 °C) (trailers from 3.2 and 3.3 NOT included)	0, only at request
	Fuhrpark	number of thermal truck-trailers (thermal insulation without cooling unit) (trailers from 3.2, 3.3, 3.4 NOT included)	0, only at request
	Quality, IT	How much of your clients send the orders by EDI?	10%
	Quality, IT	DUNS Nummer	30-374-2191
	Finanzen	VAT / CIF / UID Nummer / Fiscal Identification nr	ATU62611338
	Leistungsspektrum	Ladungen pro Jahr / Load per Year	ca. 55000
	Finanzen	IBAN for EUR / UNICREDIT BANK AUSTRIA INN (BIC: BKAUATWW)	AT30 1200 0004 5108 9403
	Finanzen	IBAN for USD / BK.NEW YOURK MELLON; N.Y. (BIC: IRVTUS3N)	AT86 1200 0100 0271 5158
	Finanzen	Steuernummer	81 133/1503
	Finanzen	Kontonummer:	00451089403
	Fuhrpark	Dieserverbrauch - lt. Kennzahlen 2019	31,10l / 100 km
	HR	durchschnittliche Betriebszugehörigkeit Berger Mitarbeiter (ohne Karrenz, ohne Fahrer)	5,6 Jahre

	
ANTWORT	last updated
Berger Logistik GmbH, Bahnhofplat 1, 6300 Woergl, AUSTRIA	26.11.18
Markus Ley -> CEO, Christoph Hackl -> CFO	26.11.18
50% Berger Beteiligungs GmbH, 50% Red Bull GmbH	26.11.18
1961	26.11.18
168 Angestellte und 104 Fahrer	26.11.18
www.berger-logistik.com	26.11.18
ISO 9001	26.11.18
ISO 14001	26.11.18
IFS Logistics	26.11.18
SOAS	26.11.18
AEO	26.11.18
SMEITA	26.11.18
EcoVadis	26.11.18
2018: 30 Mil. € in Erfurt, Deutschland 2019: 2020:	26.11.18
Straßentransporte in der Europäischen Union	26.11.18
Nestle, Unilever, Procter & Gamble	26.11.18
Unsere Fahrer sind alle bei Berger Logistik angestellt	26.11.18
Ja, uns ist es möglich wöchentliche KPI und Quality Auswertungen mit Ihnen zu teilen	26.11.18
Unser Hauptdatenquelle ist und elektronisches Track & Trace System	26.11.18
Wir haben zugewiesene Key Account Manager für alle größeren Kunden	26.11.18
65	26.11.18
340	15.01.19
0	26.11.18
1: in Erfurt, Deutschland	26.11.18
70%	26.11.18
interne Audits, der Fokus liegt auf dem technologischem Stand derer LKW, der Einhaltung aller gesetzlichen Vorschriften und natürlich der Einhaltung unseres Ethikkodex	26.11.18
elektronisches Track and Trace System, (T&T) Auftragsabwicklung angepasst an Ihre Anforderungen (z.B. elektronisch), zusammen mit unseren bereits festgelegten Abwicklungsprozessen und Informationsaustauschen	26.11.18
Wir können über unser Top-Notch Transport Management System alle gewünschten Schnittstellen zu Ihrem Programm aufbauen	26.11.18
Elektronisch	26.11.18
324	26.11.18
274	26.11.18
294	26.11.18
267	26.11.18
2017: 30 Mill € 2016: 28 Mill € 2015: 27 Mill €	26.11.18
Unser Hauptkundenstamm ist auf folgende Industriezweige verteilt: Getränkeindustrie, Lebensmittelindustrie, Chemieindustrie	26.11.18
Red Bull, Nestle, AB InBev	26.11.18
2015: 2,7 Mill € 2016: 3,02 Mill € 2017: 3,17 Mill €	26.11.18
5%	26.11.18

	
ANTWORT	last updated
99%	26.11.18
Nein	26.11.18
35.000 TEU (20' Container)	26.11.18
Binder Holz, Pfeifer Holz	26.11.18
2016:137.000 2017:142.000 2018:140.000	07.02.19
SC Zaman Transport, Auto Lidalex, Transilv, Transbud, Kaletka	26.11.18
Serbisch, Russisch, Polnisch, Türkisch, Bulgarisch, Rumänisch, Tschechisch	26.11.18
Angepasst an die Österreichische Gesetzgebung, zusätzlich werden unsere Fahrer regelmäßig an unser Berger Fahrer-Akademie weitergebildet sobald eine Regelung in Kraft tritt	26.11.18
C95 - Qualifizierung und weitere Ausbildungen um effizientes Fahren, Brems und Sicherheitstechnologien, Ladungssicherung, Gesetzgebung, Arbeits und Sozialregelungen, Gesundheitsregelungen und Umweltschutz unseren Fahrern beizubringen	26.11.18
Das Training findet an unserer Berger Fahrer-Akademie statt	26.11.18
Zusätzliche Serviceleistungen werden extra berechnet; Installation der hinteren Türverriegelung, Geofencing, Konvois - Ruhezeiten - Parken, Wochenendschichten für Montagsaufträge, GPS-Live-Verfolgung von Paletten, Diese Maßnahmen werden vom Flottenmanagement, den Disponenten und den Fahrern umgesetzt und überwacht.	26.11.18
16690	26.11.18
221777	26.11.18
250	26.11.18
100%	26.11.18
30%	26.11.18
2 years	26.11.18
20%	26.11.18
0%	26.11.18
Yes	26.11.18
Yes	26.11.18
LKW Walter, Transped, Quehenberger, Sirl, Fercam	26.11.18
SAP connection, auf Ihrer Firma personalisierte Schnittstellen	26.11.18
96%	26.11.18
Österreich, Schweiz, Deutschland, Italien, Frankreich	26.11.18
30,52	26.11.18
FN184194z - Landesgericht Innsbruck	01.01.00
15 für Lehrlinge 18 für eine normale Anstellung	29.11.18
5 bis 7	12.12.18
2	12.12.18

	
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Yes	12.12.18
Alle Probleme werden an die Qualitätsbeauftragte weitergeleitet und gelistet. Im Zuge eines klar definierten Prozesses mit der Operative und Fachpersonal besprochen und ein Lösungsvorschlag erarbeitet.	12.12.18
0	13.12.18
100%	13.12.18
95%	13.12.18
0, nur ein paar Planenschnitte	13.12.18
100%	13.12.18
100%	
2016: 150 Mio 2017: 155 Mio 2018: 160 Mio 2019: 178 Mio	
0, nur auf Anfrage	
0, nur auf Anfrage	
0, nur auf Anfrage	
10%	28.01.19
30-374-2191	06.02.19
ATU62611338	07.02.19
ca. 55000	15.03.19
AT30 1200 0004 5108 9403	26.03.19
AT86 1200 0100 0271 5158	26.03.19
81 133/1503	
00451089403	
31,10l / 100 km	
5,6 years	